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**Reading Outline Chapter 18: Period 6 Pgs 422-444**

**The Rise of Industrial America 1865-1900**

As you read and use the outline label your notes using **BAGPIPE** to figure out where the details fit into the themes.

**Introduction**

What did the Chicago World’s Fair Represent?

How much of the world’s manufactured goods did the United States produce by the late 1800s?

What were some of the consequences of this stunning industrial growth?

1. The Rise of Corporate America
   1. The Character of Industrial Change
      1. What are the 6 features that dominated the world of large scale manufacturing after the Civil War?
      2. How were firms able to undersell one another?
      3. What came out of this industrial system?
   2. Railroad Innovations
      1. By 1900 how successful were the railroads?
      2. Who were Collis P Huntington and Jay Gould?
      3. How did railroads raise the money for laying track and building engines? What was one effect of this process?
      4. How did railroads help create new systems for collecting and using information?
   3. Consolidating the Railroad Industry
      1. By 1893 how many companies controlled most of the track?
      2. Why were these corporate leaders depicted as robber barons?
      3. How did the railroads help create our time zones?
      4. What were the costs of the consolidation of the railroads?
      5. Why did farmers turn to state governments for help? What did they want state governments to do?
      6. What was the Interstate Commerce Act? Was it effective?
      7. How did the railroads competition weaken in 1893?
      8. Who was JP Morgan? Do you know this name today?
   4. Applying the Lessons of the Railroads to Steel
      1. Who was Andrew Carnegie?
      2. How did he become successful?
      3. Define Vertical Integration
      4. How did Carnegie portray his success?
      5. What is a philanthropist and how did Carnegie gain a reputation as one?
   5. The Trust: Creating New Forms of Corporate Organization
      1. What did Edwin L Drake do? How was this helpful?
      2. What was oil used for in the early 1900s?
      3. Who was John D Rockefeller?
      4. How did he build his business?
      5. By 1879 how much of the oil industry did Rockefeller control?
      6. Define a Trust
      7. What is horizontal integration?
      8. How did the government react to these new developments in business?
      9. What was the Sherman Antitrust Act? Was it effective?
      10. Define Holding Company (Can you find an example today?)
      11. What is the significance of the U.S vs. E.C. Knight Company?
2. Stimulating Economic Growth
   1. The Triumph of Technology
      1. Name 3 new inventions of this time period and their impact
      2. Who was Thomas Edison?
   2. Specialized Production
      1. Define specialization
   3. Advertising and Marketing
      1. Who was George Eastman and what is his significance?
   4. Social and Environmental Costs and Benefits
      1. Describe two costs of the rise in industry and describe 2 benefits
      2. What was the current status of the United States as a result of the rise in industry?
3. Why did the south’s experience with industrialization differ from that of the North and Midwest?
4. Factories and the Work Force
   1. From Workshop to Factory
      1. What impact did the changes in factory production have on artisans and laborers?
   2. The Hardships of Industrial Labor
      1. What was the contract system that laborers were employed under?
      2. Name three examples of hardships workers faced in the industrial labor field?
   3. Immigrant Labor
      1. How many hours did an immigrant work in a typical work week?
      2. How did immigrants fair under the factory conditions?
      3. What happened if workers complained or went on strike?
      4. What was the issue with skin color?
   4. Women and Work in Industrial America
      1. How are work experiences different for upper class women than for lower class?
      2. What factors propelled the rise in employment for single women?
      3. How did the typewriter and telephone change the workplace for women?
   5. Hard Work and the Gospel of Success
      1. What was the reality of the “rags to riches” theory in this time period and today in the United States?
5. Labor Union and Industrial Conflict
   1. What were the difficulties in creating a nationwide labor movement?
   2. What happened when pay rates were or working conditions were intolerable and unions were not strong enough to organize?
   3. Organizing Workers
      1. Remember Lowell Mill Girls? Unions have been around for a while! What did the NLU endorse?
      2. Who were the Knights of Labor and what did they demand?
      3. What was the Chinese Exclusion Act?
      4. How did the organization’s strength decline?
      5. Who was Samuel Gompers?
      6. What did the AFL believe in and what did their platform believe in?
   4. Strikes and labor Violence
      1. From 1881-1905 how many strikes erupted?
      2. What happened in the railroad strike? Was it effective?
      3. What happened at Haymarket Square?
      4. How did public opinion view unions after these incidents?
      5. Who was Eugene Debs?
      6. Who was Mother Jones?
      7. Why did the efforts by these organizations (unions) only achieve limited success at this time?
   5. Social Thinkers Probe for Alternatives
      1. What is the “laissez faire” argument? Who supported this idea and why
      2. What is Social Darwinism and how was it used by industrialists at this time?
      3. What was the Gospel of Wealth and how was it used?
      4. What is Marxism what was its appeal in the U.S? What was anarchism how how did it alarm the public?